

ALLEGHENY HIGHLANDS COUNCIL
BOY SCOUTS OF AMERICA



NEW YORK & PENNSYLVANIA

Dear Scout Leader,

March, 2008

Here we go with our "Earn Your Way to Camp" Spring Sale. You have your choice of selling 9 popcorn products (popcorn for the military is back by popular demand), or 6 Scented Soy Candles, or both! Why not both, let your scouts sell what they can! And you'll have your product a week before Mother's day. Perfect!

Our candle sale has a new look this year, and two new scents, and they are locally produced. The label on the candle is customized for our council, and we were even able to name the scents with scouting names. Neat! We hope this will take you to new heights in your sale. We have one new popcorn product, Trail mix! It has cashews, m&m's, raisins, almonds, cranberries, and peanuts! It has test-marketed very well!

We also have special highly collectible Council Shoulder Patches for scouts who sell \$100, \$300, and \$500 in products, and for your Sale Chairman, if 50% of your registered scouts sell at least \$100, you get the full set of 3 patches for doing a great job! The \$500 patch actually has an LED light in the dinosaur's eye, way cool! It is the latest thing, and these patches should help spark your scouts to hit those levels. They are cumulative (a scout who sells \$500 or over, gets all THREE!)

Your order is by container, which eliminates any leftover. Please return the signup form right away if you haven't done so, so we know you are participating, and can expect your order on April 22.

In your packet are enough order forms for all your scout families for both sales. There are also master records for both sales so you can add up all your orders, and your order forms. Also included is a successful sale guide with important dates to put in your calendar.

As you conduct your sale, we are working diligently to prepare our two camps for a great summer camping program. Our facilities are getting tuned up, and we are looking forward to serving you and your scouts with a camp experience that is full of fun and excitement!

If you have any questions or need more materials, download them from our webpage, or call the Service Center or your District Executive.

Summer Camp.....it is Scouting at it's best.....let's give every boy the experience of a lifetime!

Yours in Scouting,

John Wojciechowicz
Scout Executive



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