

ALLEGHENY HIGHLANDS COUNCIL
BOY SCOUTS OF AMERICA



NEW YORK & PENNSYLVANIA

Dear Scout Leader,

March, 2010

Here we go with our "Earn Your Way to Camp" Spring Sale. You have your choice of selling 7 popcorn products & (popcorn for the military is back at 2 levels), or 6 Scented Soy Candles, or both! Why not both, let your scouts sell what they can! And you'll have your product in your hands more than a week before Mother's day. Perfect!

Our candle sale is on steroids! We have gone with a new vendor, and great news! The candles are twice the size as last year (16 oz. vs. 8 oz. Last year) at the same price, \$10!!! Wow!!! There are a few new scents, and a few favorites from before. These are locally made, and soy based. The label on the candles are once again customized for our council, with scouting names, pretty cool. Candles are available in six packs for your scouts to get ahead of time to allow their customers to SMELL the scents. You will sell four times as many by doing this. These candles cannot be returned, and are to be used to fill your orders.

We also have special highly collectible 100th Anniversary Council Shoulder Patches for scouts who sell \$100, \$300, and \$500 in products, and for your Sale Chairman, if 50% of your registered scouts sell at least \$100, you get the full set of 3 patches for doing a great job! The \$500 patch actually has two working LED lights, way too cool! It is the latest thing, and these patches should help spark your scouts to hit those levels. They are cumulative (a scout who sells \$500 or over, gets all THREE!)

Your order is by container, which eliminates any leftover. Please return the signup form right away if you haven't done so, so we know you are participating, and can expect your order on April 20.

In your packet are enough order forms for all your scout families for both sales. There are also master records for both sales so you can add up all your orders, and your order forms. Also included is a successful sale guide with important dates to put in your calendar.

As you conduct your sale, we are working diligently to prepare our two camps for a great summer camping program. Our facilities are getting tuned up, and we are looking forward to serving you and your scouts with a camp experience that is full of fun and excitement!

If you have any questions or need more materials, download them from our webpage, or call the Service Center or your District Executive.

Summer Camp.....it is Scouting at it's best.....let's give every boy the experience of a lifetime!

Yours in Scouting,

A handwritten signature in black ink, appearing to read "John Wojciechowicz".

John Wojciechowicz
Scout Executive

